Advancing Mission Series



Mission Field Diversity Who Is Our Neighbor?







Mission Field Diversity and CommunityView The Second Essential View – Who Is Our Neighbor?

This Tutorial will Cover:

Using The Report Wizard Generating Predefined Reports Using The ExecutiveInsite Worksheet Using the Mission Impact Guide Exploring The Impressions Report Exploring The Quadrennium Report



For Faith & Nonprofit Groups

✓ Using The Report Wizard

Login to your study from the PeopleView System and from the map screen select Report Wizard from the drop down selections on the Tools menu.

COMPLETE PREPARED FOR:

Enter your church name in the "Prepared for:" box and then select the type of geography you wish to study from the drop down menu.

SELECT THE TYPE OF GEOGRAPHY

Selecting "Radius" will require a street address to be added, selecting "Polygon" allows the user to draw a custom shape on the map, selecting "Geographic List" allows the user to select from predefined shapes such as a County or Zip Code and selecting "Custom Geographies" allows the user to select from custom shapes (if available) specific to a regional study.

Follow the instructions to complete your selection of the type of geography and **CLICK NEXT**



MISSION NSITE

5	
MISSION NSITE	ch Demographics
Start Location Order	r Type Checkout Fulfilled
Click Here To Start Over	
Step One:	
Who & What	
"Who" tells the MI System for wh reports. "What" indicates the kin This will determine which wizard	hom the report will be prepared. This will be the title placed upon the header of your nd of geography about which you want a report (e.g. a zip code, radius, state, polygon). d screens to present next.
Begin here:	
Prepared for:	
Select the type of geography:	: Radius
Novt	Radius võ
Next	Polygon Geographic List



CommunityView

✓ GENERATING PREDEFINED REPORTS

CHOOSE YOUR REPORT TYPE:

Place checkmarks by the desired reports. For this local church module select ExecutiveInsite, Impressions and Quad reports.

CLICK GET REPORT

The selected reports will be generated in PDF format and a download link will appear to retrieve your reports.

Start Lo	cation Order Type Checkout Fulfilled						
Click Here To	Start Over						
Step Five							
Fullfilled							
Item	PDF Link						
ExecutiveInsite	PDF						
Impressions	PDF						
	DDE						

MISSIONINSITE Contemporation Innovating the Standard in Church Demographics Start Location Order Type Checkout Fulfilled Click Here To Start Over

Step Three:

Choose Your Report Type

You may select from one of four predefined reports. A PDF report will be made available to you immediately after you register and make your payment through PayPal. Once payment is made, you will be sent to the "Fulfilled" page where you can download your reports.

MissionInsite has updated the QuickInsite, ExecutiveInsite and FullInsite with significant interpretive, graphic and data additions.

Report	Description	Price	
QuickInsite	Colorful 11 page report including the New MOSAIC lifestyle types as well as current year estimates, five year projections and ten year forecasts of selected population and household characteristics.		
FullInsite	A comprehensive demographic profile of a study area with over 30 pages of population, household, family household, and housing data. Integrates table data, graphs and analytical text.	Free	
ExecutiveInsite	ExecutiveInsite is unique as a data report because it reads like a narrative story accompanied by graphs and tables. It is built around "12 Insites" into a community or areas of study. It falls between QuickInsite and FullInsite.	Free	•
Impressions	The Impressions report provides an 'impression' of an area's character including its likely overall mood and values and general community inclinations across a set of 20 polarities. (\$50.00 if bundled with one other demographic report)	Free	•
Quad	Quadrennium provides a current view of the religious beliefs, attitudes and practices of a selected study area compared to US averages.	Free	•
	Su	btotal:	0
	Discount Code:	Apply	
		Total:	0
		Get Rep	ort





✓ USING THE EXECUTIVEINSITE WORKSHEET

SELECT Documents From the Help MENU

From the Documents menu **SELECT the ExecutiveInsite** Worksheet.

The Worksheet will download and open in a new window for printing or saving to your computer in a PDF file format.

INTRODUCTION

ministry area Base Area: Your State,



what impact does this have on your ministry decisions? For additional insight on population change, divide the Percent Change by the number of years to find the Annualized Percent Change. For example if the projected population change is 7.8% over the next five years, divide 7.8 (the projected % change) by 5 (the number of years projected) or 1.5% change per year. How does this compare with the Annualized Percent Change for your congregation over the same intervals? What does this say about your ministry?





✓ USING THE MISSION IMPACT GUIDE

SELECT Documents from the Help MENU

From the Documents menu SELECT the Mission Impact Application Guide by Bandy.

The Mission Impact Guide will open in a new window for printing or saving to your computer in a PDF file format. You may select, print and save INDIVIDUAL MOSAIC HOUSEHOLD SEGMENTS from this page.

The Mission Impact Guide provides practical MINISTRY APPLICATION SUGGESTIONS

for each of the 71 Mosaic Household segments. You will find the Mosaic Segments your study area defined in the QuickInsite, ExecutiveInsite, FullInsite and ComparativeInsite Reports.



MISSION NSITE COMMUNITY Engagement Specialists

For Faith & Nonprofit Groups

✓ USING THE MISSION IMPACT GUIDE

The Mission Impact Guide provides practical MINISTRY APPLICATION SUGGESTIONS for each of the 71 Mosaic Household segments. You will find the Mosaic Segments present your study area defined in the QuickInsite, ExecutiveInsite, FullInsite and ComparativeInsite Reports.

SEGMENT C12: GOLF CARTS AND GOURMETS

Mission Impact...Focusing your heartburst for the people around you

Mission Impact Guide V 2.0 Group C, "Booming With Confidence"

Group C, "Booming With Confidence"

Upscale retirees and empty-nesters in comfortable communities

Resource: Mosaic by Experian

General Spiritual Insight:

Mission Impact Guide V2.0 by Thomas G. Bandy

Golf Carts is part of the Lifestyle Group C (Booming With Confidence). Please refer to the description of Group C for the larger context of this segment's potential relationship with the church.





www.MissionInsite.com



Ministry Application Choices Include

- Leadership
- Hospitality
- Worship
- Education
- Small Group
- Outreach
- Property and Technology

 Stewardship and Financial Management

Communication

Slide 7





✓ USING THE INTERACTIVE MULTIMEDIA GUIDE TO MOSAIC USA BY EXPERIAN

SELECT Documents from the Help MENU

From the Documents menu SELECT the Interactive Multimedia Guide to Mosaic USA by Experian.

A new browser window will open displaying Experian's Interactive Multimedia Guide to Mosaic USA. Note: This is an Experian web site, which often takes a few moments to open. This is not a downloadable file.









✓ USING THE INTERACTIVE MULTIMEDIA GUIDE TO MOSAIC USA BY EXPERIAN

The Interactive Multimedia Guide to Mosaic provides detailed information and analytics for each of the 19 Mosaic Groups and 71 Individual Mosaic Segments.

Use images illustrating each Mosaic Household Type, Word Clouds (Description Tab) and Pen Portraits to communicate the uniqueness of each Mosaic household type in your mission area.



MISSION NSITE (1000)

Community Engagement Specialists For Faith & Nonprofit Groups



Type H27: Birkenstocks and Beemers

Upper middle-class, established couples living leisure lifestyles in small towns and cities

Imagery



Key Traits

- Relaxed lifestyles
- Enjoys traveling
- Bargains rather than brands
- Contented
- Charitable
- Practical
- Favors traditional media
- Active investors
- Careful money managers
- Digital utilitarian

Live theater _ 60s to 70s music Video on demand Pay bills online Mutual funds Impulse shopper \$50,000-\$74,999 Country music Somewhat liberal Married without kids 2 TVs in HH \$100,000-\$124,999 Bird watching Independent .000-\$149.999Yoga News/documentary shows CUV - premium zation Lowest consumer confi Suburban non-c st average credit Travel destination websites Environmental charities Investments Cruise ship vacation D Hybrid car CUV - entry level IRA DVR with cable/satellite box Very liberal Age 46-50 Art association Money market Hybrid truckSome coll Debit card/EFT

Description

Search Text Go Enter Keywords

Hide description

🖳 Print

Overview

Birkenstocks and Beemers are dominated by couples in their 40s and 50s living in mid-scale communities that offer the benefits of a relaxed lifestyle while still being within a reasonable drive of the amenities offered by smaller cities. These households feature educated couples and divorced and widowed individuals who seek to exit the rat race so they can enjoy life's simpler pleasures. Many hold jobs in white-collar, service-sector or sales professions. With their mid-scale incomes and low-cost locations, they can afford to own older homes and condos in communities that offer a sense of belonging, even if they've only lived in their home for a few years.

These Americans have rediscovered the joys of leisure. They like to travel abroad and take cruises to warm weather destinations. They have the time and taste to frequent plays, museums and antique shows. They enjoy eating out, particularly at casual dining restaurants with decent salad bars and two-for-one specials. They also take pleasure in what they cook up at home - figuratively and literally. They enjoy woodworking, needlepoint, gardening and cooking. They're fond of traditional media; they read newspapers, listen to the radio and watch cable TV programs on the Hallmark Channel and AMC. They're still rookies when it comes to the Internet, but they increasingly go online for news, travel planning and shopping. If they want exercise, they can literally step out the door and hike to their local waterway or woodsy trail.

When they go shopping, Birkenstocks and Beemers care more about bargains than brands. They prefer specialty stores to national chains, appreciating solicitous clerks to the cavernous warehouse clubs. Although they ignore designer labels on the clothes racks, they do have a soft spot for fancy cars, tending to buy premium imports from Saab, Mercedes-Benz and Ferrari off the showroom floor. Asked what moves them to buy a car, and they typically cite "looks" first.

Birkenstocks and Beemers are politically left-of-center, but they tend to be moderate on social issues. They align themselves with the Democratic Party, but these people don't like to raise their voices to offend anyone. They prefer to let their money do their talking, donating to a variety of art, political, environmental and social-service causes. Having reached a contented phase in their lives, Birkenstocks and Beemers are happy to spend their free time relaxing with their new neighbors. They have little drive to reach the top of their careers; they'd rather spend time with their family or grill up a steak with their expanding circle of friends.





✓ EXPLORING THE IMPRESSIONS REPORT

About the Impressions Report

The Impressions report is designed to give an 'impression' of a <u>study area's character</u>. It has two parts, the first of which presents the study area's likely overall mood and values. The second part presents a study area's inclinations across a set of 10 polarities.

The two parts of the report are...

• **10 Indicators of Community Mood and Values:** These 10 indicators portray the relative strength of each category on a scale of 0 to 5.

• **10 Indicators of Community Inclinations:** These 10 indicators present a set of polarities reflecting the relative inclination of an area toward one side of the polarity or the other.

The Impressions Report

Prepared for:	Sample Impressions Report
Study area:	3 mile radius
Base State:	IN
Current Year Estimate:	2015
5 Year Projection:	2020
10 Year Projection:	2025
Date:	10/21/2015
Semi-Annual Projection:	Spring

About the Impressions Report

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The two parts of the report are ...

• 10 Indicators of Community Mood and Values: These 10 indicators portray the relative strength of each category on a scale of 0 to 5.

 10 Indicators of Community Inclinations: These 10 indicators present a set of polarities reflecting the relative inclination of an area toward one side of the polarity or the other.

Why is it called "Impressions"?

It is called "Impressions" because unlike the demographic data normally reported which counts population, households and/or housing characteristics, these data derived from the Simmons consumer behavior information portray a more subjective impression of an area. It is one might say an "Impressionistic" portrait in the way of the late 19th century art movement expressed in "Impressionism." It looks at a wide array of the Simmons data and organizes that data by interpretive categories.

How should the report be read?

There are five options for each indicator. Each indicator's score will be highlighted by a colored box, providing an answer the for each specific question.



What is the value and application of such a report?

The character of a community is more than the various views provided by demographic data alone. The Simmons data attempt to capture people's beliefs, values and behaviors-providing insight into the motivations of people. Taken in aggregate form, patterns of an area can be seen. The Impressions report tries to capture these patterns and organize them in ways that report not just data but interpreted data, providing additional dimensions of understanding about an area. As a result, a person viewing the report will gain insight into how to communicate, how a community is likely to respond to various initiatives and even where community programs might be called for.



CommunityView

For Faith & Nonprofit Groups

✓ EXPLORING THE IMPRESSIONS REPORT

10 Community Mood and Values Indicators								
	Drive for Affluence							
1	In this area, how important is the pursuit of affluence?		Somewhat Unimportant	Somewhat Important	Very Important	Extremely Important		
	Devotion to Family							
2	In this area, how strong is the devotion to family?	Very Weak	Somewhat Weak	Somewhat Strong	Very Strong	Extremely Strong		
	Commitment to Career							
3	In this area, how important are career pursuits?	Very Unimportant	Somewhat Unimportant	Important	Very Important	Extremely Important		
	Concern for the Environment							
4	In this area, how strong is the concern for the environment?	Very Weak	Somewhat Weak	Somewhat Strong	Very Strong	Extremely Strong		
	Practice of Altruism and Giving							
5	In this area, how strong is the practice of altruism and giving?	Very Weak	Somewhat Weak	Somewhat Strong	Very Strong	Extremely Strong		
	Importance of Religious Faith	-						
6	In this area, how important is religious faith and practice?	Very Unimportant	Somewhat Unimportant	Important	Very Important	Extremely Important		
	Entertainment Activities							
7	In this area, how active is the community in entertainment activities?	Very Inactive	Somewhat Inactive	Mixed	Somewhat Active	Very Active		
	Desire to Broaden Horizons							
8	In this area, how much energy is given to activities that would broaden one's horizons?	Low Energy	Minimal Energy	Moderate Energy	Significant Energy	Vigorous Energy		
	Pursuit of Personal Growth							
9	In this area, how likely is this area to pursue avenues of personal growth and development?	Very Unlikely	Somewhat Unlikely	Somewhat Likely	Very Likely	Extremely Likely		
	Sense of Wellbeing	-	-					
10	In this area, how high is the overall sense of wellbeing?	Very Low	Low	Moderate	Somewhat High	Extremely High		

	10 Community Inclination Indicators							
	Local vs Global							
1	In this area, is the inclination toward a local or global focus?	Very Local	Somewhat Local	Mixed	Somewhat Global	Very Global		
	Traditional vs Progressive					-		
2	In this area, is the outlook more traditional or progressive?	Very Traditional	Somewhat Traditional	Mixed	Somewhat Progressive	Very Progressive		
	Retiring vs Sociable							
3	In this area, is the inclination toward sociability or is it more retiring?	Very Retiring	Somewhat Retiring	Mixed	Somewhat Sociable	Very Sociable		
	Restrained vs Indulgent							
4	In this area, is the inclination more likely to be restrained in life activities or indulgent?	Very Restrained	Somewhat Restrained	Mixed	Somewhat Indulgent	Very Indulgent		
	Planned vs Spontaneous							
5	In this area, is the inclination more likely to lean towards planning of activities or spontaneity?	Very Planned	Somewhat Planned	Mixed	Somewhat Spontaneous	Very Spontaneous		
	Dutiful vs Carefree					-		
6	In this area, is the inclination more towards fulfilling duty or being carefree?	Very Dutiful	Somewhat Dutiful	Mixed	Somewhat Carefree	Very Carefree		
	Security vs Fulfillment							
7	In this area, is the inclination more for security or pursing life fulfilment activities?	High Security	Moderate Security	Mixed	Moderate Fulfillment	High Fulfillment		
	Simplicity vs Affluence							
8	In this area, is the inclination toward a lifestyle of simplicity or affluence?	High Simplicity	Moderate Simplicity	Mixed	Moderate Affluence	High Affluence		
	Self vs Others					-		
9	In this area, is the inclination toward self concerns or the concerns of others?	High Self	Moderate Self	Mixed	Moderate Others	High Others		
	Follow vs Lead					-		
10	In this area, is the inclination toward leading or following?	High Follow	Moderate Follow	Mixed	Moderate Lead	High Lead		





WHAT IS THE VALUE OF THE IMPRESSIONS REPORT FOR MINISTRY?

The character of a community is more than the various views provided by demographic data alone. The Simmons data attempt to capture people's beliefs, values and behaviors—providing insight into the motivations of people. Taken in aggregate form, patterns of an area can be seen. The Impressions report tries to capture these patterns and organize them in ways that report <u>not just data but interpreted data</u>, providing additional dimensions of understanding about an area.

As a result, a person viewing the report will gain insight into (1) how to communicate with the community around your church, (2) how a community is likely to respond to various ministry initiatives and (3) where new community based ministries might be needed.

For further understanding of how the Impressions Report was created, review the "Variables by Indicators" section as well as "Support Information".

What ministry applications does YOUR Impressions Report suggest?





✓ EXPLORING THE QUADRENNIUM REPORT

About the Quadrennium Project Report

The Quadrennium Project Report provides a projection of likely religious beliefs, preferences and practices for a defined study area. It is based upon the Quadrennium Project national survey conducted by MissionInsite.

While general religious data is available through various organizations, only MissionInsite can provide local geography projections that are current.



MISSIONINSITE (100)



The Quadrennium Report

Prepared for: Sample Quadrennium Report Study area: Date of Report:

10/21/2015 Quad Project Version: 2012

3 mile radius



The ThemeView Report provides projections for the study area across all of the variables in the Quadrennium Project survey It is organized into three

- theme areas, called Landscapes, The Beliefs Landscape
- Religious Affiliations and Preferences Landscape The Local Church Landscape

About the NEW Quadrennium Project Report

How to read the Quadrennium Report

providing a different approach to the data.

religious beliefs, preferences and practices,

The Quadrennium Project Report provides a projection of likely religious beliefs, preferences and practices for a defined study area. It is based upon the Quadrennium Project national survey conducted by MissionInsite.

While general religious data is available through various organizations, only MissionInsite can provide local geography projections that are current.

The NEW Quadrennium Project report is divided into three sections, eac

The Story View Report presents 10 indicators of your study area's likely

Within each Landscape one or more specific categories are presented. In each case, the study area data is compared to the national average.

GraphView provides several graphs that reflect the more significant findings, most comparing the study area to the national average

More Information Please refer to the last page of the report for additional notes and interpretation aides in reading the report.

White Paper A White Paper that provides specific information about how the Quadrennium Project was developed is available on the MissionInsite website. This document will present the concept behind the project, the survey that was fielded and how projections into specific geographic areas is accomplished.

www.MissionInsite.com

Slide 14





✓ EXPLORING THE QUADRENNIUM REPORT

Quadrennium: A National Survey of American Religious Preferences, Practices and Beliefs

The survey includes:

- 29 religious/non religious tradition preferences both now and 10 years ago
- Active membership for 22 denominations now and 10 years ago
- Level of personal concern for 34 lifestyle issues
- Level of agreement or disagreement with 20 social and moral issues
- · Current beliefs/feelings about the existence of a god
- Views about the person Jesus
- The level of significance of religious faith in one's life now and 10 years ago.
- If currently active in a religious congregation or other religious community; level of activity
- 21 possible reasons for non-participation in a religious congregation or religious community
- Reporting the level of 12 media choice preferences
- Rating the importance of 23 activity preferences for participating in or looking for a religious congregation or other religious community







✓ EXPLORING THE QUADRENNIUM REPORT

How to read the Quadrennium Report

The NEW Quadrennium Project report is divided into three sections, each providing a different approach to the data.

• The **Story View** Report presents 10 indicators of your study area's likely religious beliefs, preferences and practices.

• The **ThemeView** Report provides projections for the study area across all of the variables in the Quadrennium Project survey. It is organized into three theme areas, called Landscapes.

- The Beliefs Landscape
- Religious Affiliations and Preferences Landscape
- The Local Church Landscape

Within each Landscape one or more specific categories are presented. In each case, the study area data is compared to the national average.

• **GraphView** provides several graphs that reflect the more significant findings, most comparing the study area to the national average.

	quad-ren-ni-um Difollecii					
	Storyview	Proference	e & Practicos			
	Beliefs about God	Ficierence	a a Flacticea			
1	Compared to the national average, how traditional or non-traditional are beliefs about God? (the the Meliet Lubar God Theme)	Very Traditional	Somewhat Traditional	Mixed	Somewhat Non- Traditional	Very Non- traditional
	Beliefs about Jesus					
2	Compared to the national average, how traditional or non-traditional are beliefs about Jesus? (See the Belefs about Jesus Thema)	Very Traditional	Somewhat Traditional	Mixed	Somewhat Non• Traditional	Very Non- traditional
	Beliefs about Social and Moral Issues					
3	Do the social and moral beliefs of this study area trend towards the conservative or progressive side of the political and social scale? (See the social and Moral Issues Theme)	Very Conservative	Somewhat Conservative	Mixed	Somewhat Progressive	Very Progressive
	Presence of "Nones"					
4	Compared to the national average, what is the level of the religious preference "None, No Preference" in this study area? Use the Religious Preferences Themeil	Very Low	Low	Average	High	Very High
	Change in Christian Religious Preference	-	-			-
5	In what direction has the Christian Religious Preference moved over the prior 10 year period? (See the Melician Professors Thema)	Significant Decline	Some Decline	About the Same	Some Increase	Significant Increase
	Christian to Non-Christian Preferences			-		
6	How does the aggregated Christian Preferences in this study area compare to the aggregated Non-Christian Preferences? (See the Majoos Patrences Thum)	Significantly Less Christian	Somewhat Less Christian	About the Same	Somewhat More Christian	Significantly More Christian
	Significance of Faith to Life					
7	Compared to the national average, how significant is" faith to life" in the study area? (See the Faith and Reliatous Involvement Theme)	Very Low	Somewhat Low	About the Same	Somewhat More	Significantly More
	Change in Significance of Faith to Life					
8	How much change, whether positive or negative in the significance of "faith to life" is projected in this study area?	No Change	Little Change	Modest Change	Significant Change	Radical Change
	Life Concerns					
9	Overall, how do the concerns about life compare to the national average? Use the Life Concerns Theme!	Very Low	Somewhat Low	About the Same	Somewhat More	Significantly More
	Media Preference					-
10	What are the Media Preferences in the area?	Very Traditional Oriented	More Traditional Oriented	Mixed	More Online Oriented	Very Online Oriented
	(see the Media Preference Theme)					





✓ THE QUADRENNIUM REPORT & MINISTRY APPLICATIONS

Suggestions for Exploring the Quadrennium Report for Ministry Applications:

- What is your interpretation of "StoryView" for your report area?
- Review all the sections in the Quadrennium Report. Consider these sample questions:

What is the **"Faith Involvement"** level of the report area? What opportunities or challenges might result?

What are the "Reasons for Non-participation" for those outside the Church and inside the church? How could the church address these issues?

How might you use "Life Concerns" learnings to influence preaching, worship options or missional programs?





✓ THE QUADRENNIUM REPORT & MINISTRY APPLICATIONS

What are the highest **"Program or Ministry Preferences"**? What clues might your learning provide for future ministry decisions? What new ministries should be considered? What current ministries might be eliminated? Are there collaborative opportunities with other community missions?

What are the highest "Media Preferences"? What impact would media preferences have on communication with the congregation? What about communication with the community? Would your learning impact the types of media used such as printed materials or electronic media? What about social media? What about your church website?





✓ THE QUADRENNIUM REPORT & MINISTRY APPLICATIONS

Compare the survey results for your area with the national average. Use the Comparative Index Score as a guide. See "Supporting Information" for explanation of how to use the index score.

What might a high index score for **"avoiding homelessness"** mean for ministry opportunities? Are families in financial crisis or facing joblessness?

What about a high index score for "Financing the future, savings, retirement"? What programs or services might best engage the community and congregation looking toward financial security in retirement?

What ministry applications does YOUR Quadrennium Report suggest? Use the GraphView Section to support your findings for church presentations.



This Completes Mission Field Diversity Who Is Our Neighbor?

Look for Other Advancing Mission Series Presentations Highlighting **PeopleView System** Features

